

## **Umbrella Liability Insurance 101: Extra Protection When Claims Get Big**

**The gist:** Think of Umbrella Liability as your backup plan’s backup plan—it kicks in when your standard liability policies (GL, Auto, Employers’ Liability) hit their limits.

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### **What It Is**

Umbrella Liability provides additional coverage above and beyond your primary liability policies. It also fills certain coverage gaps, giving you broader protection against catastrophic losses.

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### **What It Covers**

| Coverage Type       | What It Protects                                              |
|---------------------|---------------------------------------------------------------|
| Excess Liability    | Extends limits on GL, Auto, and Employers’ Liability          |
| Catastrophic Claims | Multi-million-dollar lawsuits or severe injury cases          |
| Drop-Down Coverage  | Sometimes covers certain risks excluded from primary policies |

 **Pro tip:** Umbrella isn’t just for “big companies”—even mid-size firms can face claims that outstrip standard policy limits.

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### **What’s Changing**

- **Nuclear verdicts** – Jury awards are climbing into the tens or hundreds of millions, making higher limits more important.
  - **Social inflation** – Broader cultural trends (jury sympathy, litigation funding) driving claim severity.
  - **Market hardening** – Rates for higher layers are rising as reinsurers tighten terms.
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### **Buying Tips**

1. **Know your industry’s claim trends** – Transportation, construction, and healthcare often need higher limits, though becoming more and more necessary for nearly all.

2. **Coordinate with primaries** – Make sure your Umbrella sits cleanly on top without gaps.
  3. **Review exclusions carefully** – Don't assume all coverages "drop down."
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### **Bottom Line**

Umbrella Liability gives you peace of mind that if a big claim blows past your standard limits, your business (and its future) stays protected.